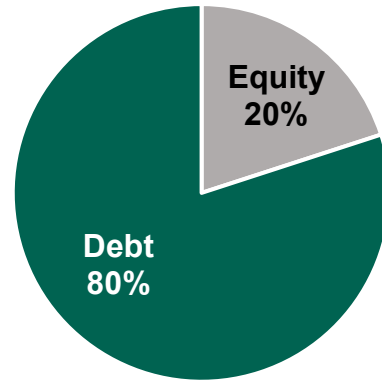




# Rand Capital Corporation

*Funding Small, Growing Businesses for Over 50 Years*

*Rand Capital (Nasdaq: RAND) is an externally managed business development company (BDC). The Company's investment objective is to maximize total return to its shareholders with current income and capital appreciation by focusing its debt and related equity investments in privately-held, lower middle market companies with committed and experienced managements in a broad variety of industries*



20 portfolio companies  
\$51.5 million fair value

## Investment Criteria

- Revenue >\$10 million and EBITDA >\$1.5 million
- Growth and later stage businesses
- Sustainable, differentiated market-accepted product
- Skilled, motivated and invested management
- Broad industries generally with East, South or Midwest U.S. operations

## Investment Structure

- Subordinated debt with warrants or preferred equity
- For expansion capital, growth or ownership transition
- Co-investor with institutional funds, and deal sponsors as lender and minority owner
- Current interest combined with payment in kind instruments

## Investment Terms

- Target initial investment size of \$2.0 million to \$4.0 million
- Typical transaction size \$15 million to \$20 million
- Require board observation, informational rights or board seat
- Typically, 5-year hold period



# Rand Capital Corporation

Nasdaq: RAND

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## Management Team

### Daniel P. Penberthy

President and CEO  
(716) 853-0802  
dpenberthy@randcapital.com

### Margaret W. Brechtel

EVP & CFO  
(716) 853-0802  
mbrechtel@randcapital.com

## Broad Industry Experience

- Automotive
- Consumer Products
- Contact Center
- Energy
- Healthcare
- Manufacturing
- Marketing
- Medical
- Oil & Gas
- Professional Services
- Software
- Technology

## History

- 1969** • Founded by George Rand and Don Ross
- 1971** • Founding member of Nasdaq, IPO
- 2001** • Elected to be a Business Development Company (BDC)
- 2016** • Sold Gemcor for \$15.2 million; largest exit in history
- 2019** • Closed \$25 million East Asset Management transaction  
Externalized investment management and administration
- 2020** • Paid \$1.62/share cash and stock special dividend  
1-for-9 reverse stock split  
Declared the 2020 cash dividend of \$1.33 per share in December
- 2021** • Declared total dividends of \$0.44 per share  
Celebrated 50 years on Nasdaq
- 2022** • Declared total dividends of \$0.83 per share
- 2023** • Declared total dividends of \$1.33 per share
- 2024** • Received \$13.1 million from sale of portfolio company SciAps  
Declared total dividends of \$5.03 per share
- 2025** • Issued ~389k common shares to shareholders  
Declared total dividends of \$1.72 per share

## Featured Investments



**\$5,189,246**

Distribution - controlled expansion alloys, electronic grade nickels, refractory grade metals and alloys, and soft magnetic alloys



**\$5,125,356**

Consumer Product – Pet product manufacturer and distributor



**\$4,338,889**

Professional Services – Full-service staffing and executive search firm with a focus on the healthcare industry



**\$4,259,834**

Provides design, distribution, and installation services for commercial kitchen renovations and new builds.

### Rand Capital Corporation

14 Lafayette Square, Suite 1405 • Buffalo, New York 14203

*Rand Capital Corporation is a non-diversified, closed-end business development company listed on the NASDAQ under the symbol "RAND."*

*Rand Capital Corporation is managed by Rand Capital Management LLC, an SEC registered investment adviser.*

*For a complete list of our portfolio companies, please see our website: [www.randcapital.com](http://www.randcapital.com).*